





SOURCEWELL CONTRACT PROPOSED MEMBER DISCOUNT SCHEDULE United States & Canada

Product Description	Discount Off Sourcewell Price Book*
Wide Area Mowers, Equipment, Supplies, and Accessories	30%
All Other Cutters and Shredders, Equipment, Supplies, and Accessories	30%
Multi-unit, volume discount will be considered on a case-by-case basis.	
Product Description	Discount Off Current List Price Book*
OEM Parts	2%
Product Description	Negotiated Price
Tractor Mower Operator Safety Training (T.M.O.S.T.)	To Be Determined, Based on Requirements
* Set-up/PDI, Factory and Local Freight will be added as separate line items	

Sales In Canada

Sales in Canada will go through authorized Bush Hog dealers. The dealer will quote the Canoe member in Canadian dollars based on the Sourcewell contract US dollar list price and applicable member discount plus the current exchange rate at the time of the request and any set-up/PDI, freight and/or border fees applicable. The pricing will be held for 15 days due to the fluctuation of the exchange rate.